

WYMAN CENTER, INC.
AUDITED FINANCIAL STATEMENTS
Year Ended December 31, 2019
(With Comparative Totals for 2018)

WYMAN CENTER, INC.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Wyman Center, Inc.

We have audited the accompanying financial statements of Wyman Center, Inc. (a not-for-profit corporation), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wyman Center, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Wyman Center, Inc.'s financial statements for the year ended December 31, 2018, and our report dated June 11, 2019, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

UHY LLP

St. Louis, Missouri
June 23, 2020

WYMAN CENTER, INC.
STATEMENT OF FINANCIAL POSITION
December 31, 2019 (With Comparative Totals for 2018)

	<u>December 31,</u>	
	<u>2019</u>	<u>2018</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 271,831	\$ 247,618
Investments	857,471	349,920
Accounts receivable	57,773	223,026
Unconditional promises-to-give	1,952,713	1,450,428
Inventories	7,938	5,402
Prepaid expenses	<u>114,056</u>	<u>66,422</u>
Total current assets	3,261,782	2,342,816
UNCONDITIONAL PROMISES-TO-GIVE	417,136	844,462
PROPERTY AND EQUIPMENT	5,051,815	5,237,872
INTANGIBLE ASSETS	17,127	19,104
BENEFICIAL INTEREST IN THIRD-PARTY TRUST	130,616	114,892
ASSETS RESTRICTED FOR PERMANENT INVESTMENT	<u>2,284,763</u>	<u>2,284,763</u>
Total assets	<u>\$ 11,163,239</u>	<u>\$ 10,843,909</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Line of credit	\$ 584,318	\$ 288,318
Current maturities of long-term debt	224,743	187,834
Accounts payable	116,715	149,819
Accrued expenses	159,073	154,095
Deferred revenue	<u>160,496</u>	<u>158,927</u>
Total current liabilities	1,245,345	938,993
LONG-TERM DEBT	<u>1,363,754</u>	<u>1,588,378</u>
Total liabilities	<u>2,609,099</u>	<u>2,527,371</u>
NET ASSETS		
Without donor restrictions		
Board designated endowment for program scholarships	21,880	17,649
Undesignated - available for operations	<u>2,443,811</u>	<u>2,754,224</u>
	<u>2,465,691</u>	<u>2,771,873</u>
With donor restrictions		
Time-restricted for future periods	640,110	643,785
Purpose restrictions	2,247,868	2,027,705
Endowment	3,069,855	2,758,283
Perpetual in nature	<u>130,616</u>	<u>114,892</u>
	<u>6,088,449</u>	<u>5,544,665</u>
Total net assets	<u>8,554,140</u>	<u>8,316,538</u>
Total liabilities and net assets	<u>\$ 11,163,239</u>	<u>\$ 10,843,909</u>

See notes to financial statements.

WYMAN CENTER, INC.
STATEMENT OF ACTIVITIES
Year Ended December 31, 2019 (With Comparative Totals for 2018)

	Years Ended December 31,			2018
	2019		Total	
	Without Donor Restrictions	With Donor Restrictions		
PUBLIC SUPPORT AND REVENUES				
Public Support				
Grants and contributions				
United Way services funding	\$ -	\$ 620,641	\$ 620,641	\$ 640,040
Missouri Youth Opportunity Program	116,034	8,199	124,233	212,800
Missouri Neighborhood Assistance Program	32,700	-	32,700	-
In-kind contributions	124,400	-	124,400	134,819
Other grants and contributions	1,877,770	1,648,977	3,526,747	1,980,365
Total grants and contributions	<u>2,150,904</u>	<u>2,277,817</u>	<u>4,428,721</u>	<u>2,968,024</u>
Special events				
Contributions, including donated materials of \$-0- and \$2,650, respectively	166,576	-	166,576	496,280
Revenues	24,000	-	24,000	26,100
Direct expenses	(75,200)	-	(75,200)	(101,716)
Total special events	<u>115,376</u>	<u>-</u>	<u>115,376</u>	<u>420,664</u>
Assets released from restrictions	<u>2,243,441</u>	<u>(2,243,441)</u>	<u>-</u>	<u>-</u>
Total public support	<u>4,509,721</u>	<u>34,376</u>	<u>4,544,097</u>	<u>3,388,688</u>
Revenues				
Program service fees				
Teen Outreach Program® (TOP®)	811,140	-	811,140	730,757
Experience Wyman/Vended Services	551,179	-	551,179	524,632
Other program services	943,117	-	943,117	1,103,559
Total program service fees	<u>2,305,436</u>	<u>-</u>	<u>2,305,436</u>	<u>2,358,948</u>
Net investment return (loss)	(21,988)	494,027	472,039	(221,424)
Change in value of beneficial interest in third-party trust	-	15,724	15,724	(16,255)
Miscellaneous income (loss)	21,738	(343)	21,395	34,437
Total revenues	<u>2,305,186</u>	<u>509,408</u>	<u>2,814,594</u>	<u>2,155,706</u>
Total public support and revenues	<u>6,814,907</u>	<u>543,784</u>	<u>7,358,691</u>	<u>5,544,394</u>
EXPENSES AND LOSSES				
Program services				
Wyman Leaders	1,205,758	-	1,205,758	1,182,976
Teen Outreach Program® (TOP®)	866,361	-	866,361	1,139,790
Wyman's Wrap Around Services	916,977	-	916,977	1,075,143
Experience Wyman/Vended Services	622,852	-	622,852	534,208
Other program services	2,395,485	-	2,395,485	2,491,984
Total program services	<u>6,007,433</u>	<u>-</u>	<u>6,007,433</u>	<u>6,424,101</u>
Supporting services				
Management and general	128,075	-	128,075	140,890
Fundraising	410,581	-	410,581	397,802
Total supporting services	<u>538,656</u>	<u>-</u>	<u>538,656</u>	<u>538,692</u>
Total expenses before losses	<u>6,546,089</u>	<u>-</u>	<u>6,546,089</u>	<u>6,962,793</u>
Loss on uncollectible unconditional promises-to-give	575,000	-	575,000	-
Total expenses and losses	<u>7,121,089</u>	<u>-</u>	<u>7,121,089</u>	<u>6,962,793</u>
CHANGES IN NET ASSETS	(306,182)	543,784	237,602	(1,418,399)
NET ASSETS, Beginning	<u>2,771,873</u>	<u>5,544,665</u>	<u>8,316,538</u>	<u>9,734,937</u>
NET ASSETS, Ending	<u>\$ 2,465,691</u>	<u>\$ 6,088,449</u>	<u>\$ 8,554,140</u>	<u>\$ 8,316,538</u>

See notes to financial statements.

WYMAN CENTER, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2019 (With Comparative Totals for 2018)

	2019						2018				
	Program Services					Total	Supporting Services			Total	
	Wyman Leaders	Teen Outreach Program® (TOP®)	Wyman's Wrap Around Services	Experience Wyman/Vended Services	Other Program Services		Management and General	Fundraising	Total		
Salaries and Wages	\$ 563,012	\$ 609,533	\$ 573,329	\$ 273,045	\$ 1,343,930	\$ 3,362,849	\$ 71,694	\$ 229,835	\$ 301,529	\$ 3,664,378	\$ 3,763,052
Retirement Plan Contributions	15,143	20,927	30,171	10,036	98,498	174,775	3,726	11,945	15,671	190,446	179,645
Other Employee Benefits	43,852	62,771	43,505	40,462	131,781	322,371	6,873	22,033	28,906	351,277	363,635
Payroll Taxes	42,465	45,355	42,096	21,909	96,308	248,133	5,290	16,959	22,249	270,382	274,347
	664,472	738,586	689,101	345,452	1,670,517	4,108,128	87,583	280,772	368,355	4,476,483	4,580,679
Legal, Accounting and Other Fees	-	-	2,800	-	61,818	64,618	1,378	4,416	5,794	70,412	69,288
Advertising and Promotion	545	1,720	-	547	36,865	39,677	846	2,712	3,558	43,235	49,168
Office Expenses	12,293	10,957	13,897	3,382	42,156	82,685	1,763	5,651	7,414	90,099	94,407
Information Technology	13,482	4,805	286	264	70,933	89,770	1,914	6,135	8,049	97,819	115,972
Occupancy	34,264	951	230	11,695	170,402	217,542	4,638	14,868	19,506	237,048	271,841
Travel	69,810	7,913	19,854	1,483	24,915	123,975	2,643	8,473	11,116	135,091	178,287
Conferences, Conventions and Meetings	40	1,790	481	1,260	39,099	42,670	910	2,916	3,826	46,496	69,790
Interest	57,592	-	-	57,593	-	115,185	2,456	7,872	10,328	125,513	97,811
Insurance	29,890	29,890	29,890	32,622	29,800	152,092	3,243	10,395	13,638	165,730	139,330
Food Services	43,985	25,609	5,507	63,845	11,907	150,853	3,216	10,310	13,526	164,379	196,620
Professional and Consulting Fees	-	618	5,188	-	17,634	23,440	3,152	10,104	13,256	36,696	198,034
Scholarships	135,199	-	-	-	(8,777)	126,422	2,695	8,640	11,335	137,757	193,844
Independent Contractors	29,670	1,750	2,500	-	61,787	95,707	2,040	6,541	8,581	104,288	16,924
Supplies	24,799	40,745	146,751	11,937	15,036	239,268	5,101	16,353	21,454	260,722	215,224
Other Expenses	3,974	1,027	492	7,028	26,191	38,712	841	2,703	3,544	42,256	115,551
Special Events Expenses	-	-	-	-	-	-	-	75,200	75,200	75,200	101,716
Subtotal	1,120,015	866,361	916,977	537,108	2,270,283	5,710,744	124,419	474,061	598,480	6,309,224	6,704,486
Less Expenses Netted with											
Revenues on the Statement of Activities	-	-	-	-	-	-	-	(75,200)	(75,200)	(75,200)	(101,716)
Noncash Expenses											
Provision for bad debts	-	-	-	-	802	802	-	-	-	802	27,315
In-Kind											
Professional and consulting fees	-	-	-	-	124,400	124,400	-	-	-	124,400	127,630
Donated materials	-	-	-	-	-	-	-	-	-	-	2,650
Depreciation and amortization	85,743	-	-	85,744	-	171,487	3,656	11,720	15,376	186,863	202,428
TOTAL - 2019	\$ 1,205,758	\$ 866,361	\$ 916,977	\$ 622,852	\$ 2,395,485	\$ 6,007,433	\$ 128,075	\$ 410,581	\$ 538,656	\$ 6,546,089	
PERCENTAGE - 2019	18.4	13.2	14.0	9.5	36.6	91.7	2.0	6.3	8.3	100.0	
TOTAL - 2018	\$ 1,182,976	\$ 1,139,790	\$ 1,075,143	\$ 534,208	\$ 2,491,984	\$ 6,424,101	\$ 140,890	\$ 397,802	\$ 538,692	\$ 6,962,793	
PERCENTAGE - 2018	17.0	16.4	15.4	7.7	35.8	92.3	2.0	5.7	7.7	100.0	

WYMAN CENTER, INC.
STATEMENT OF CASH FLOWS
Year Ended December 31, 2019 (With Comparative Totals for 2018)

	<u>Years Ended December 31,</u>	
	<u>2019</u>	<u>2018</u>
OPERATING ACTIVITIES		
Changes in net assets	\$ 237,602	\$ (1,418,399)
Adjustments to reconcile changes in net assets to net cash used by operating activities		
Depreciation and amortization	186,863	202,428
Noncash contribution of equipment	-	(4,539)
Realized gain on sale of investments	(94,472)	(173,574)
Unrealized (gain) loss on investments	(330,570)	438,248
Changes in beneficial interest in third-party trust	(15,724)	16,255
Loss on uncollectible unconditional promises-to-give	575,000	-
(Gain) loss on disposal of property and equipment	(3,596)	2,400
Provision for bad debts	802	27,315
Changes in		
Accounts receivable	164,451	(102,203)
Unconditional promises-to-give	(649,959)	250,383
Inventories	(2,536)	5,157
Prepaid expenses	(47,634)	8,628
Accounts payable	(33,104)	78,516
Accrued expenses	4,978	(5,284)
Deferred revenue	1,569	58,059
Net cash used by operating activities	<u>(6,330)</u>	<u>(616,610)</u>
INVESTING ACTIVITIES		
Purchases of investments	(945,317)	(1,288,663)
Proceeds from sale of investments	862,808	1,182,149
Purchases of property and equipment	(28,993)	(191,112)
Proceeds from disposal of property and equipment	33,760	4,000
Net cash used by investing activities	<u>(77,742)</u>	<u>(293,626)</u>
FINANCING ACTIVITIES		
Proceeds (payments) on line of credit	296,000	(43,500)
Proceeds from long-term debt	-	681,597
Payments on long-term debt	(187,715)	(180,416)
Net cash provided by financing activities	<u>108,285</u>	<u>457,681</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	24,213	(452,555)
CASH AND CASH EQUIVALENTS, Beginning	247,618	700,173
CASH AND CASH EQUIVALENTS, Ending	\$ 271,831	\$ 247,618
SUPPLEMENTAL DISCLOSURES		
Interest paid	<u>\$ 123,581</u>	<u>\$ 98,307</u>

See notes to financial statements.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 1 — HISTORY AND BUSINESS ACTIVITY

Wyman Center, Inc. (Wyman), formed in 1898, is a St. Louis County, Missouri, based national not-for-profit expert in developing teens. Wyman has been dedicated to serving youth from disadvantaged circumstances for more than a century. Wyman empowers teens, equips adults and strengthens systems. Wyman's engaging, empowering and experiential programs and services help teens build skills, develop a sense of self, and make connections to their world. As a result, teens achieve educational success, develop healthy behaviors and relationships, and exhibit life and leadership skills. From thousands of teens in St. Louis - to tens of thousands nationally - Wyman programs and services make a difference in the lives of today's teens and tomorrow's leaders.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist in understanding Wyman's financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America.

Comparative Totals

The financial statements include certain summarized comparative information in total but not by net asset class for the year ended December 31, 2018. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Wyman's financial statements for the year ended December 31, 2018, from which the summarized information was derived.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Description of Programs and Supporting Services

The following programs and supporting services are included in the accompanying financial statements:

Program Services

Wyman Leaders

Wyman Leaders supports nearly 600 St. Louis teens annually to enter and complete college and career education programs, develop life and leadership skills, and create strong connections to their communities - all with a focus on helping teens lead in their communities now, while preparing for a successful transition into young adulthood. For 10 years - from 7th grade through four years of post-secondary education - Wyman's young people participate in intensive peer group experiences each summer, as well as consistent, individualized coaching and enrichment opportunities during the school year. This long-term, engaging, empowering and holistic experience supports teen development.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Description of Programs and Supporting Services (Continued)

Program Services (Continued)

Teen Outreach Program® (TOP®)

Delivered in St. Louis by Wyman, and across the country by Wyman's network of partners, the Teen Outreach Program® (TOP®) promotes positive youth development through a social and emotional learning curriculum, community service learning, and supportive relationships with adults. Teens are empowered with the tools and opportunities needed to develop social and emotional skills; promote healthy relationships and community connections; develop a sense of purpose; and avoid risky behaviors. TOP® is a nine month program serving teens from 6th through 12th grade. In the 2018-19 school year, Wyman directly delivered TOP® to 1,160 teens in the St. Louis area.

Wyman's Wrap Around Services

Systems that support youth function best when they align and coordinate their work to meet the needs of youth and increase equitable access to supports and programs for all young people. As a systems partner, Wyman helps to coordinate services across providers, facilitate trainings in adolescent development and social and emotional supports, and align policies and procedures to sustain positive change. In the 2019-2020 school year, Wyman is continuing our partnerships with the Normandy Schools Collaborative and the School District of University City. This marks the second year at the School District of University City and the final year of systems level work with the Normandy Schools Collaborative. Additionally, Wyman has secured unconditional promises-to-give for funding through the 2020-2021 school year.

Experience Wyman/Vended Services

Wyman's Vended Services operations serve as the social entrepreneurial arm of the organization. Based in Eureka, Missouri, the site hosts outdoor education camps that incorporate science, environmental education, and team-building activities, adult and youth retreats and more. Wyman's staff create custom-built experiences designed to help groups of all kinds learn to embrace challenges, go beyond the expected, and realize their potential. All proceeds generated from a "Wyman experience" directly support Wyman's mission to enable teens to lead successful lives and build strong communities.

Teen Connection Project

Wyman's ability to build strong social connections and relationships with others is linked to many positive outcomes - yet many young people lack healthy, positive, and affirming connections with others, feeling isolated and alone. The Teen Connection Project (TCP) was developed through a three year research-practice partnership between the University of Virginia and Wyman (2016-2019) and is designed to improve peer relationships, social and emotional skills, school engagement, and well-being among high school aged youth. Teens meet in small groups weekly for one semester and use a guided curriculum to build positive relationships with peers and adults, and then share what they have learned within their schools, homes, and communities. In the 2018-19 school year, TCP was delivered to 26 teens directly by Wyman and is being piloted by five national partners.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Description of Programs and Supporting Services (Continued)

Program Services (Continued)

Other Program Services

Wyman's other program services includes the following:

Wyman's National Network - provides program replication and positive youth development training services across the United States to positively impact teens and increase the skills of the adults who work with them.

Social Innovation STL - an initiative supported by Wyman that was developed to work at the regional level to improve program innovation, non-profit excellence, and partnership performance in pursuit of better outcomes for youth. In 2018, the Social Innovation STL team merged with the Public Policy Research Center at UMSL to form the new Community Innovation and Action Center.

Supporting Services

Management and General

Includes those expenditures necessary to maintain an equitable employment program, ensure an adequate working environment, provide coordination and articulation of Wyman's program strategy, secure proper administrative functioning of the Board, maintain competent legal services for the program administration of Wyman, and manage the financial and budgetary responsibilities of Wyman.

Fundraising

Provides the structure necessary to encourage and secure private financial support from individuals, organizations, and corporations in the form of gifts, as well as fundraising events.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with original maturities of three months or less. These accounts include interest bearing demand deposit and money market accounts. For cash flow purposes, Wyman converts all unrestricted donations of stock immediately to cash.

Wyman from time to time during the year may have bank balances in excess of its insured limits. Management has deemed this as normal business risk.

Investments and Assets Restricted for Permanent Investment

Investments and assets restricted for permanent investment are reported at fair value based on quoted market prices and are subject to the inherent risk of volatility in the market. Net investment return (loss) consists of interest, dividends, realized and unrealized appreciation (depreciation) and investment advisory fees related to investments.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Wyman determines the fair values of its financial instruments based on the fair value hierarchy established which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

Financial instruments are considered Level 1 when valuation can be based on quoted prices in active markets for identical assets or liabilities. Level 2 financial instruments are valued using quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data of substantially the full term of the assets or liabilities. Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies or similar techniques and at least one significant model assumption or input is unobservable and when determination of the fair value requires significant management judgment or estimation.

Accounts Receivable and Unconditional Promises-to-Give

Accounts receivable and unconditional promises-to-give are stated at the amount management expects to collect from balances outstanding at year end based on management's assessment of the credit history with customers, donors having outstanding balances, and current relationships with them. Unconditional promises-to-give consist of pledge donations from various corporations, foundations, and individuals. Many of these donations have been restricted by time and use for facility needs. Unconditional promises-to-give are recognized as support in the period the promises are received. Accounts receivable and unconditional promises-to-give are recorded net of an allowance for doubtful accounts of \$-0- as of December 31, 2019 and 2018.

Inventories

Inventories consist of program curriculum and assessments and are valued at cost.

Property and Equipment

Property and equipment are recorded at cost if purchased or at fair value at date of donation if donated, net of accumulated depreciation. Wyman capitalizes individual assets greater than \$1,500. Significant repairs that extend the life of an asset are capitalized; all other repairs are charged to expense as incurred.

Depreciation of property and equipment is provided on a straight-line method over the following estimated useful lives:

	<u>Years</u>
Buildings and Improvements	5 - 50
Vehicles	3 - 7
Furniture and Equipment	3 - 10

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Asset Impairment Assessments

Wyman reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying value of such assets may not be fully recoverable. Impairment is recognized to the extent that the sum of undiscounted estimated future cash flows expected to result from use of the assets is less than carrying value. If impairment is recognized, the carrying value of the impaired asset is reduced to its fair value.

Intangible Assets

Intangible assets consist of a patent, trademark, and copyrights with finite lives, which are amortized using the straight-line method over their useful lives. The carrying value of intangibles is evaluated at least annually for impairment.

Beneficial Interest in Third-Party Trust

Wyman is the beneficiary of a charitable remainder trust. Wyman has the irrevocable right to receive the distributions for a specified period of time and/or principal of the trust at the death of the donors or beneficiaries. The amount recorded in the statement of financial position represents the estimated fair value of the contribution measured as the present value of the principal based upon the actuarial lives of the donors.

Net Assets without Donor Restrictions

Net assets without donor restrictions are those resources over which the Board of Directors has discretionary control. Designated amounts represent those resources that the Board has set aside for a particular purpose. All contributions are considered to be available for use unless specifically restricted by the donor. Included in net assets without donor restrictions are Board Designated net assets for which the governing board, rather than a donor, has designated net assets to be reserved for endowment for program scholarships. During the year ended December 31, 2018, the Board undesignated \$1,500,000 of the board designated endowment for program scholarships. Wyman treats restricted funds received and released in the same year as unrestricted net assets. Restricted funds received and released in the same year totaled \$1,682,601 and \$1,417,869 during the years ended December 31, 2019 and 2018, respectively.

Net Assets with Donor Restrictions

Net assets with donor restrictions are those resources subject to donor-imposed restrictions that will be satisfied by actions of Wyman, the passage of time or are resources subject to donor-imposed restrictions that will be maintained by Wyman. The donors of these resources permit Wyman to only use income earned on related investments for program operations in accordance with donor restrictions.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition – Public Support and Program Service Fees

Wyman's revenue streams are comprised of public support and program service fees.

For each revenue stream identified above, revenue recognition is subject to the completion of performance obligations. For each contract with a customer, Wyman determines whether the performance obligations in the contracts are distinct or should be bundled. Factors to be considered include the pattern of transfer, whether customers can benefit from the resources, and whether the resources are readily available. Wyman's revenue is recognized when a given performance obligation is satisfied, either over a period of time or at a given point in time. Wyman recognizes the revenue over a period of time if the customer receives and consumes the benefit that Wyman provided, or if Wyman's performance does not create an asset with an alternative use, and has an enforceable right to payment for the performance.

The revenue is recognized at a given point in time when the control of the goods or service is transferred to the customer and when the customer can direct its use and obtain substantial benefit from the goods. The transaction price is calculated as the amount of consideration to which Wyman expects to be entitled (such as event agreements, price of program fees set in advance). In some situations (such as grant funds), Wyman bills customers and collects cash prior to the satisfaction of the performance obligation, which results in Wyman recognizing contract liabilities upon receipt of payment.

The following explains the performance obligations related to each revenue stream and how they are recognized.

Public Support

Wyman records contributions when received as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions in the statement of activities. Donor-restricted contributions in which the restrictions are met within the same year as received are reported as contributions with donor restrictions when received and are released to net assets without donor restrictions as the restrictions are met.

Special events are comprised of an exchange element equal to the fair value of direct benefits to donors and a contribution revenue for the difference. Wyman's revenue is recognized when a given performance obligation is satisfied, usually at the time of the event. The contribution portion is recognized immediately.

Program Service Fees

A significant portion of Wyman's revenue is derived from cost-reimbursable state and local contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when Wyman has incurred expenditures in compliance with specific contract or grant provisions.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Services, Facilities and Supplies

Certain professional services are donated to Wyman by various organizations and individuals and are recorded at fair value at the date of donation. In addition, a substantial number of volunteers have donated a significant amount of their time to Wyman's programs. The value of this contributed time is not reflected in these financial statements because it does not meet the criteria for financial recognition, but is contributed in support of Wyman's mission.

Various supplies are donated to Wyman. These items are recorded as contributions at their respective estimated fair values at the date of the donation.

Total value of donated services, equipment and supplies recorded at fair value are \$124,400 and \$134,819 for the years ended December 31, 2019 and 2018, respectively.

Functional Allocation of Expenses

The costs associated with providing Wyman's activities have been summarized based on the nature and function of the expense. Certain of these expenses represent costs associated with multiple activities and require allocation among the program and supporting services benefited. Such allocations are based on relevant factors that represent management's best estimate of the costs of providing such activities.

Advertising Costs

Advertising costs are expensed as incurred and were \$41,600 and \$24,282 for the years ended December 31, 2019 and 2018, respectively.

Income Taxes

Wyman constitutes a qualified, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code (the Code) and is exempt from federal income taxes on related income under Section 501(a) of the Code.

Accounting Standards Adopted

Effective January 1, 2019, Wyman adopted Accounting Standards Update (ASU) No. 2014-09 *Revenue Recognition* (Topic 606): Revenue from Contracts with Customers and ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The ASU's were applied to all contracts, grants and contributions (nonreciprocal transactions) entered into during 2019 using the prospective method. The comparative information for prior periods has not been restated and continues to be reported under the accounting standards in effect for those periods. The cumulative effect of initially applying the guidance had no impact on the opening balance of net assets as of January 1, 2019 and no impact on its financial statements for the year ended December 31, 2019. The initial application was applied to all new contracts, grants and contributions beginning January 1, 2019.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications

Certain reclassifications have been made to the financial statements for the year ended December 31, 2018 to conform to the 2019 presentation.

Subsequent Events

Wyman has performed a review of events subsequent to the statement of financial position through June 23, 2020, the date the financial statements were available to be issued.

NOTE 3 — LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	December 31, 2019
Cash and Cash Equivalents	\$ 271,831
Investments	857,471
Accounts Receivable	57,773
Unconditional Promises-to-Give	<u>1,952,713</u>
	<u>\$ 3,139,788</u>

Wyman's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

As part of our liquidity management plan, Wyman invests cash in excess of daily requirements in investments and money market funds.

NOTE 4 — INVESTMENTS

Investments consist of the following:

	December 31,			
	2019		2018	
	Cost	Fair Value	Cost	Fair Value
Mutual Funds - Equity	\$ 2,112,445	\$ 2,347,181	\$ 2,011,945	\$ 1,949,280
Vanguard Total Bond Market Index Fund	308,574	319,571	-	-
Mutual Funds - Fixed Income (All Others)	<u>467,214</u>	<u>475,482</u>	<u>699,306</u>	<u>685,403</u>
	<u>\$ 2,888,233</u>	3,142,234	<u>\$ 2,711,251</u>	2,634,683
Less: Assets Restricted for Permanent Investment		<u>2,284,763</u>		<u>2,284,763</u>
Totals		<u>\$ 857,471</u>		<u>\$ 349,920</u>

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 4 — INVESTMENTS (Continued)

Net investment return (loss) consists of the following:

	Years Ended December 31,			2018
	2019		Total	
	Without Restrictions	With Donor Restrictions		
Interest and Dividends	\$ 11	\$ 68,985	\$ 68,996	\$ 64,826
Investment Advisory Fees	(21,999)	-	(21,999)	(21,576)
Realized Gain on Sale of Investments	-	94,472	94,472	173,574
Unrealized Gain (Loss) on Investments	-	330,570	330,570	(438,248)
Totals	<u>\$ (21,988)</u>	<u>\$ 494,027</u>	<u>\$ 472,039</u>	<u>\$ (221,424)</u>

Wyman invests in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

NOTE 5 — UNCONDITIONAL PROMISES-TO-GIVE

Unconditional promises-to-give consist of the following:

	December 31,	
	2019	2018
Pledges Due in Less Than One Year	<u>\$ 1,952,713</u>	<u>\$ 1,450,428</u>
Pledges Due in 2021 (2020-2024 in 2018)	602,530	1,024,419
Discount to Record Promises-to-Give at Present Value	<u>(185,394)</u>	<u>(179,957)</u>
Pledges - Long-Term	<u>417,136</u>	<u>844,462</u>
Total Pledges	<u>\$ 2,369,849</u>	<u>\$ 2,294,890</u>

A discount rate of 5.5 percent was used to record promises-to-give at the present value of the future cash flows at December 31, 2019 and 2018.

Subsequent to year end, donors withdrew \$575,000 of unconditional promises-to-give. Accordingly, a loss on uncollectible unconditional promises-to-give is reflected in the accompanying statement of activities for the year ended December 31, 2019.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 6 — PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	December 31,	
	2019	2018
Land	\$ 2,979,629	\$ 2,979,629
Buildings and Improvements	5,047,470	5,039,937
Vehicles	77,868	137,126
Furniture and Equipment	<u>930,772</u>	<u>1,190,417</u>
	9,035,739	9,347,109
Less Accumulated Depreciation	<u>3,983,924</u>	<u>4,109,237</u>
	<u>\$ 5,051,815</u>	<u>\$ 5,237,872</u>

Depreciation expense was \$184,886 and \$200,451 for the years ended December 31, 2019 and 2018, respectively.

NOTE 7 — INTANGIBLE ASSETS

Intangible assets consist of the following:

	December 31,			
	2019			2018
	Gross Amount	Accumulated Amortization	Net Amount	Net Amount
TOP Curriculum	\$ 15,506	\$ 15,506	\$ -	\$ -
Patent	7,500	5,000	2,500	2,875
Trademarks	<u>32,036</u>	<u>17,409</u>	<u>14,627</u>	<u>16,229</u>
2019 Totals	<u>\$ 55,042</u>	<u>\$ 37,915</u>	<u>\$ 17,127</u>	
2018 Totals	<u>\$ 55,042</u>	<u>\$ 35,938</u>		<u>\$ 19,104</u>

Amortization expense was \$1,977 for the years ended December 31, 2019 and 2018.

Future aggregate amortization expense is as follows:

Year Ending <u>December 31,</u>	
2020	\$ 1,977
2021	1,977
2022	1,977
2023	1,977
2024	1,977
Thereafter	<u>7,242</u>
	<u>\$ 17,127</u>

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 8 — BENEFICIAL INTEREST IN THIRD-PARTY TRUST

Donors have established a trust naming Wyman as the beneficiary of a charitable remainder trust. At the time of the donors' deaths, the trust will terminate and the remaining trust assets are to be distributed to Wyman. Based upon donor life expectancy, the present value of future benefits expected to be received by Wyman is estimated to be \$130,616 and \$114,892 at December 31, 2019 and 2018, respectively.

Changes in fair value of the charitable remainder trust are reflected as a change in value of beneficial interest in third-party trust in Wyman's statement of activities.

NOTE 9 — LINE OF CREDIT

Wyman has a \$1,500,000 revolving line of credit with a bank. Advances bear interest at one month LIBOR plus 1.9%. The outstanding balance was \$584,318 and \$288,318 at December 31, 2019 and 2018, respectively. The line of credit is secured by Wyman's cash and investments held at this bank and matures October 31, 2020.

The one month LIBOR rate was 1.70% and 2.35% at December 31, 2019 and 2018, respectively.

NOTE 10 — LONG-TERM DEBT

Long-term debt consists of the following:

	December 31,	
	2019	2018
Note payable to a financing company, payable in monthly installments of \$9,188 including interest at 5.50% with a balloon payment due March 1, 2026, secured by a deed of trust on land and buildings	\$ 582,056	\$ 658,022
Note payable to a financing company, payable in monthly installments of \$10,245 including interest at 2.95% with a balloon payment due September 1, 2022, secured by a deed of trust on land and buildings	324,844	436,593
Note payable to a financing company with maximum borrowings of \$975,000, payable in monthly installments of \$8,228 including interest at 6.00% through June 2025, then interest based on the greater of index plus 3% margin or 6% as described in the loan agreement, with a balloon payment due July 1, 2035, secured by a deed of trust on land and buildings	681,597	681,597
	1,588,497	1,776,212
	224,743	187,834
Less current portion of long-term debt	<u>\$ 1,363,754</u>	<u>\$ 1,588,378</u>

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 10 — LONG-TERM DEBT (Continued)

The scheduled maturities on long-term debt are as follows:

<u>Year Ending</u> <u>December 31,</u>	
2020	\$ 224,743
2021	681,596
2022	156,139
2023	69,048
2024	73,307
Thereafter	<u>383,664</u>
	<u>\$ 1,588,497</u>

NOTE 11 — NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods:

	<u>December 31,</u>	
	<u>2019</u>	<u>2018</u>
Subject to the Passage of Time		
United Way allocation	\$ 620,641	\$ 640,040
Future operations	<u>19,469</u>	<u>3,745</u>
	<u>640,110</u>	<u>643,785</u>
Subject to Expenditure for Specific Purpose		
Program activities	2,093,353	1,841,343
Capital improvements	1,477	1,477
YOP	76,058	126,005
Aquatics	386	386
Outdoor education	385	385
College scholarships	<u>76,209</u>	<u>58,109</u>
	<u>2,247,868</u>	<u>2,027,705</u>
Endowment		
Subject to appropriation and expenditure when a specified event occurs		
Restricted by donors for		
Program scholarships	1,042,759	1,042,759
Scholarships	902,691	902,691
Capital improvements	31,000	31,000
Unrestricted	4,465	4,465
Aquatics	8,100	8,100
Outdoor education	8,093	8,093
Multiple purpose	<u>287,655</u>	<u>287,655</u>
	<u>2,284,763</u>	<u>2,284,763</u>
Accumulated Investment Return	<u>785,092</u>	<u>473,520</u>
	<u>3,069,855</u>	<u>2,758,283</u>
Not Subject to Spending Policy or Appropriation		
Beneficial interest in third-party trust	<u>130,616</u>	<u>114,892</u>
	<u>\$ 6,088,449</u>	<u>\$ 5,544,665</u>

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 11 — NET ASSETS WITH DONOR RESTRICTIONS (Continued)

Net assets were released from donor restrictions by incurring expenses, satisfying the restricted purposes or by occurrence of other events specified by donors as follows:

	<u>Years Ended December 31,</u>	
	<u>2019</u>	<u>2018</u>
Satisfaction of Purpose Restrictions		
Program services	\$ 1,578,401	\$ 1,691,684
Capital improvements	-	3,000
Specific expenditures	<u>25,000</u>	<u>41,000</u>
	1,603,401	1,735,684
Expiration of Time Restrictions	<u>640,040</u>	<u>656,544</u>
	<u>\$ 2,243,441</u>	<u>\$ 2,392,228</u>

NOTE 12 — DEFERRED COMPENSATION PLANS

Wyman has a defined contribution deferred compensation plan under Section 403(b) and 457(b) of the Internal Revenue Code for certain key members of management with ten or more years of service. Eligible employees may contribute a percentage of their salaries up to the extent permitted by law. The plan provides that Wyman will make a non-elective contribution to the plan based on the employee's years of service. The associated expense for the years ended December 31, 2019 and 2018, amounted to \$29,833 and \$26,549, respectively.

Wyman has a tax-deferred annuity plan under Section 401(k) of the Internal Revenue Code which allows eligible employees to make tax-deferred contributions. Eligible employees may contribute a percentage of their salaries up to the extent permitted by law. The plan provides that Wyman will contribute 3 percent of the employee's annual salary to the plan. The plan also provides for employer matching contributions to a maximum of 3 percent of employee compensation. For years ended December 31, 2019 and 2018, Wyman's expense for the plan was \$160,613 and \$153,096, respectively.

NOTE 13 — LEASE COMMITMENTS

Operating Leases

Wyman leases office space and certain office equipment under various operating lease agreements expiring on various dates through 2024.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 13 — LEASE COMMITMENTS (Continued)

Operating Leases (Continued)

Total future minimum lease payments are as follows:

Year Ending <u>December 31,</u>	
2020	\$ 11,518
2021	9,518
2022	9,518
2023	7,018
2024	<u>4,182</u>
	<u>\$ 41,754</u>

Rent expense was \$42,440 and \$67,969 for the years ended December 31, 2019 and 2018, respectively.

NOTE 14 — FAIR VALUE MEASUREMENTS

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2019 and 2018.

Mutual funds: Valued at the daily closing price reported by the fund, which is the quoted net asset value (NAV) of shares.

Beneficial interest in third-party trust: Valued at the present value of expected future benefits.

The following are the major categories of assets measured at fair value on a recurring basis at December 31, 2019 and 2018:

	December 31,			Fair Value	Fair Value
	2019				
	Level 1 Quoted Prices in Active Markets for Identical Assets	Level 2 Significant Other Observable Inputs	Level 3 Significant Unobservable Inputs		
Investments					
Mutual funds					
Equity	\$ 2,347,181	\$ -	\$ -	\$ 2,347,181	\$ 1,949,280
Fixed income	<u>795,053</u>	<u>-</u>	<u>-</u>	<u>795,053</u>	<u>685,403</u>
	3,142,234	-	-	3,142,234	2,634,683
Beneficial Interest in Third-Party Trust	<u>-</u>	<u>-</u>	<u>130,616</u>	<u>130,616</u>	<u>114,892</u>
2019 Totals	<u>\$ 3,142,234</u>	<u>\$ -</u>	<u>\$ 130,616</u>	<u>\$ 3,272,850</u>	
2018 Totals	<u>\$ 2,634,683</u>	<u>\$ -</u>	<u>\$ 114,892</u>		<u>\$ 2,749,575</u>

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 14 — FAIR VALUE MEASUREMENTS (Continued)

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. For additional information on how Wyman measures fair value, see Note 2.

The following table sets forth a summary of changes in the fair value of Wyman’s Level 3 financial assets for the years ended December 31, 2019 and 2018:

	Beneficial Interest in Third-Party Trust
January 1, 2018	\$ 131,147
Change in Fair Value (Depreciation)	<u>(16,255)</u>
December 31, 2018	114,892
Change in Fair Value Appreciation	<u>15,724</u>
December 31, 2019	<u>\$ 130,616</u>

NOTE 15 — ENDOWMENT NET ASSETS

Endowment net assets consists of individual funds established for a variety of purposes. Net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. The endowment includes donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments.

Interpretation of Relevant Law

Wyman’s Board of Directors has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Wyman classifies net assets with donor restrictions as (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with SPMIFA, Wyman considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of Wyman and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of Wyman
- (7) The investment policies of Wyman

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 15 — ENDOWMENT NET ASSETS (Continued)

Return Objectives and Risk Parameters

Wyman has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that Wyman must hold in perpetuity or for a donor-specified period(s). Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results, over time, to out-perform a weighted, blended market index based on the target allocations established for the portfolio after adjusting for an estimated rate of inflation and net of investment management and custody fees while assuming a moderate level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the endowment relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The endowment targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The endowment has a policy of appropriating for distribution each year no more than 5% of the endowment trust based on a twelve quarter trailing average. In establishing this policy, the endowment considered the long-term expected return on its endowment. This is consistent with Wyman's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Through December 31, 2019, the Board of Directors may authorize distribution of accumulated, undistributed interest, appreciation and capital gains, if needed to maintain the enrollment level of endowed programs, through and up to that time.

Endowment net assets composition by type of net asset as of December 31, 2019 and 2018:

	Without Donor Restrictions	With Donor Restrictions	Total
<u>December 31, 2019</u>			
Original Amounts			
Donor-Restricted Endowment Funds	\$ -	\$ 2,284,763	\$ 2,284,763
Board Designated Endowment Funds	<u>19,589</u>	<u>-</u>	<u>19,589</u>
	19,589	2,284,763	2,304,352
Accumulated Investment Return	<u>2,291</u>	<u>785,092</u>	<u>787,383</u>
	<u>\$ 21,880</u>	<u>\$ 3,069,855</u>	<u>\$ 3,091,735</u>
<u>December 31, 2018</u>			
Original Amounts			
Donor-Restricted Endowment Funds	\$ -	\$ 2,284,763	\$ 2,284,763
Board Designated Endowment Funds	<u>19,589</u>	<u>-</u>	<u>19,589</u>
	19,589	2,284,763	2,304,352
Accumulated Investment Return (Loss)	<u>(1,940)</u>	<u>473,520</u>	<u>471,580</u>
	<u>\$ 17,649</u>	<u>\$ 2,758,283</u>	<u>\$ 2,775,932</u>

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 15 — ENDOWMENT NET ASSETS (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy (Continued)

Changes in endowment net assets are as follows:

	December 31,			2018
	2019		Total	
	Without Donor Restrictions	With Donor Restrictions		
Beginning of Year	\$ 17,649	\$ 2,758,283	\$ 2,775,932	\$ 4,603,197
Interest and Dividends	591	68,394	68,985	42,496
Undesignation	-	-	-	(1,500,000)
Investment Gain (Loss)	3,640	405,678	409,318	(157,261)
Inter-fund Earnings *	64	7,482	7,546	44,669
Expenditures Appropriated	162,500	(169,982)	(7,482)	(44,008)
Distribution of Expenditures	<u>(162,564)</u>	<u>-</u>	<u>(162,564)</u>	<u>(213,161)</u>
End of Year	<u>\$ 21,880</u>	<u>\$ 3,069,855</u>	<u>\$ 3,091,735</u>	<u>\$ 2,775,932</u>

* Inter-fund earnings represents interest on borrowings from unrestricted net assets.

NOTE 16 — SIGNIFICANT FUNDERS

Revenues from major funders accounted for approximately 16% and 25% of total public support and revenues during the years ended December 31, 2019 and 2018, respectively. Unconditional promises-to-give includes \$1,059,869 from these funders at December 31, 2019.

NOTE 17 — CONTINGENCIES

Wyman, from time to time, is involved in various legal proceedings and claims in the ordinary course of its business. In the opinion of Wyman's management, the probable resolution of such contingencies will not have a material adverse effect on the financial position or results of operations of Wyman.

NOTE 18 — SUBSEQUENT EVENTS

As a result of the spread of the COVID-19 coronavirus, economic uncertainties have arisen which may negatively impact Wyman's operations. The future financial effect on Wyman is undeterminable at this time. As the situation continues to unfold, management may need to find ways to address the disruption of business operations that may result from the virus' spread.

In April 2020, Wyman entered into a 1% promissory note payable to a bank for \$879,942 as part of the Small Business Administration Paycheck Protection Program (PPP). The note is due in April 2022, payable in eighteen equal monthly installments beginning in November 2020, including interest, and is unsecured. Funds from the note may only be used for payroll costs, costs used to continue group health care benefits, debt payments, rent, utilities, and interest. Wyman intends to use the entire note amount for qualifying expenses. Under the terms of the PPP, certain amounts of the note may be forgiven if they are used for qualifying expenses as described in the CARES Act.

WYMAN CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2019 (With Comparative Totals for 2018)

NOTE 18 — SUBSEQUENT EVENTS (Continued)

A major contributor had pledged to contribute \$350,000 to Wyman's InspireSTL program, conditional upon investment results and other commitments. In April 2020, the donor withdrew the conditional promise-to-give.

Additionally, Wyman plans to sell 3.3 acres of land for approximately \$55,000 in August 2020.